

"The contemporary museum system between social innovation and new models of cultural management" Pino Pascali Foundation Via Parco del Lauro, 119 – Polignano a Mare (Ba) 08/06/2023

10:00 - 10:30 Registration and Welcome Coffee 10:30 Start of the B2B event 10:30 - 11:00 Welcome speech Giuseppe Teofilo, Artistic Director of Pino Pascali Foundation Brief presentation of the Monetplus project and introduction to B2B. **Contents and** inputs • Priscilla Raguso, Councillor for Culture of City of Polignano *Institutional greetings* Participants will be informed about the event structure and the upcoming events Expected in the cultural sphere of the Pascali Foundation. output 11:00 - 12:00**Case studies** Prof. Piernicola Maria Di Iorio - Type A Researcher of History of Contemporary Art, lecturer in Image Education and Museology 11:00 - 11:15 Presentation of experience of Gino Marotta Gallery / ARATRO - archive of **Contents and** electronic arts laboratory for contemporary art of the University of Molise. From the video art review on a monitor in 2007 to the museum space of 2023. inputs Experiences with the territory and international projects; from the white box to the Adriatic Museum network. The participants will get to know about ARATRO MUSEUM experience, in Expected particular about a system of contemporary dialogues; from university education output to research, international design for new opportunities in fragile territories. Rossana Muolo, entrepreneur and President Association "Amici di Pascali" 11:15 - 11:30 Inspired by and referring to models of prestigious association structures in the **Contents and** artistic sphere, the creation of the association to support the Foundation is to be inputs recounted. Expected • The importance of involvement between private and public co-partnership

4	MONET
output	entities.
11:30 – 11:45 Contents and inputs	Darko Kovacevic – Waking up of Montenegrin maritime archaeology by immersive technologies Presentation of WRECKS4ALL project case study and logical intervention strategy which led to the establishment of the first maritime archaeology academic research unit in the country. Utilisation of innovation and attractiveness of immersive technologies to inspire maritime archaeology uptake of Maritime Museum of Montenegro.
Expected output	 Participants will have an overview of methodology, strategy and the approach used during the implementation of WRECKS4ALL project which affected systematic changes in the sectors related to maritime and underwater archaeology. Audience will uptake the concept of visualisation power of immersive technologies to bring underwater cultural heritage and foster the change in the mind-set of decision makers.
11:45 – 12:00 Contents and inputs	Artan Shabani – Founder of Promenade Gallery – Vlora – Albania Promenade Gallery, a cultural investment in the south of Albania, an experience that changed the approach to contemporary art in a country that was culturally isolated by the 45-year dictatorship, returning from Italy to bring an open mind to Albania and to promote culture as a source of inspiration for contemporary artistic creation and innovation and to strengthen the interaction of cultural heritage and other creative sectors. Promoting culture as a source of memory, dialogue, identity.
Expected output	• The participants will get an overview of the experience in different positions within the same playing field that has given Artan the opportunity to see the position of the artist from the point of view of the curator, the position of the curator from that of the artist or from the position of the director and all these are related to each other, so Artan directed the National Gallery from 2013 until 2018, an experience to tell
12:00 – 13:30	B2B Thematic session - Introducing the Galleries
Contents and inputs	 12:00-12:15 - PEPPINO CAMPANELLA Light Objects 12:15-12:30 - VENTO BLU Art Gallery - Almerico Brancaccio and Anna Cavallo 12:30-12:45 - CULTOUR Benefit Society - Raffaele Chiapperini 12:45-13:00 - MICROBA Space - Riccardo Pavone and Marialuisa Sorrentino 13:00-13:15 - CONTEMPO - Valentina Iacovelli Interactive 5 pitches to present galleries' history, mission, exhibitions, unique services offered, as well as comparison of economic operators in the regional and national territorial system.



Expected output	 Create awareness among the participants about the galleries and their offerings. Bring together professionals from the same industry to connect and network with each other, potentially leading to collaborations, partnerships.
13:30 – 14:30	Lunch
14:30 – 15:00	Contemporary Museum System
Contents and inputs	Stefano Zorzi, President of Pino Pascali Foundation Institutional greetings and welcome by the President of the Pascali Foundation. Brief description of the museum.
Expected output	Participants will be updated about future opportunities of Pino Pascali Foundation.
15:00 – 16:30	B2B Thematic session - The art market - new technologies of art
Contents and inputs	 Giacomo Nicolella Maschietti Duilio Giammaria Lorenzo Madaro Like a Little Disaster – Paolo Modugno e Giuseppe Pinto Kora Centro per l'Arte Contemporanea – Paolo Mele FPS Arte e Cultura -Serena Sisto Michele Spinelli Interactive presentation of economic operators.
Expected output	 Enhanced understanding of how new technologies are impacting the art market. Identification of potential opportunities and challenges arising from the integration of new technologies in the art industry.
16:30 – 18:00	Roundtable - Private investment in contemporary museum system focused on cross- border strategy to achieve financial autonomy
Contents and inputs	 Vito Carrieri – Mayor of Polignano a Mare Luigi De Luca – Director of the Castromediano Museum in Lecce and coordinator of the biblio-museum poles of the Puglia Region; Mauro Paolo Bruno - Head of Development, Innovation and Networks Section Apulia Region Anna Maria Rizzi - P.O. Coordinator Relationships of Participated Entities Puglia Region Micaela Paparella – Councilor of Municipality of Bari Delegated to the Policies for the Enhancement of the Historical-Artistic and Architectural Heritage and Cultural Containers. Aldo Patruno - Director of the Department of Tourism, Cultural Economy and Territorial Enhancement Apulia Region. Sharing of knowledge and insights regarding private investment in contemporary museums, as well as to explore strategies and models for achieving financial sustainability, including diversifying revenue streams, engaging in public-private



MONET

20:00 End of the meeting		
18:30 – 20:00	A Poetry Concert: Marco Alemanno - Sediments of Verses	
Expected output	 Participants can exchange ideas, experiences, and best practices related to securing private funding, attracting investors, and establishing sustainable financial models. 	
	partnerships, leveraging technology, and exploring innovative fundraising methods.	









This project is co-financed by the European Union under the instrument for Pre-Accession Assistance (IPA II). This document has been produced with the financial assistance of the Interreg IPA CBC Italy-Albania-Montenegro Programme. The contents of this document are the sole responsibility of Pino Pascali Foundation and can under no circumstances be regarded as reflecting the position of the European Union and of the Interreg IPA CBC Italy-Albania-Montenegro Programme Authorities.